

**MITSUBISHI ELECTRIC CORPORATION**  
**PUBLIC RELATIONS DIVISION**  
7-3, Marunouchi 2-chome, Chiyoda-ku, Tokyo, 100-8310 Japan

No. 2898

*Investor Relations Inquiries*  
Investor Relations Group  
Corporate Finance Division  
Electric Corporation  
Cad.Irg@rk.MitsubishiElectric.co.jp

*Media Inquiries*  
Public Relations Division Mitsubishi  
Mitsubishi Electric Corporation  
[prd.gnews@nk.MitsubishiElectric.co.jp](mailto:prd.gnews@nk.MitsubishiElectric.co.jp)  
<http://www.MitsubishiElectric.com/news/>

## **Mitsubishi Electric Announces Consolidated Financial Results for the First 9 Months and Third Quarter of Fiscal 2015**

**TOKYO, February 2, 2015** – [Mitsubishi Electric Corporation](#) (TOKYO: 6503) announced today its financial results for the first 9 months and third quarter ending December 31, 2014, of the current fiscal year ending March 31, 2015 (fiscal 2015).

### **1. Consolidated First 9 Months Results (April 1, 2014 – December 31, 2014)**

Net sales:	2,983.2 billion yen	(9% increase from the same period last year)
Operating income:	201.3 billion yen	(41% increase from the same period last year)
Income before income taxes:	220.6 billion yen	(42% increase from the same period last year)
Net income attributable to Mitsubishi Electric Corp.:	145.6 billion yen	(53% increase from the same period last year)

In the first 9 months of fiscal 2015, the business environment in general experienced an upward trend, with the buoyant U.S. economy having a positive effect despite the economic weakness in Japan, Europe and some emerging markets. In addition, the weakening of the yen advanced towards the end of the third quarter.

Under these circumstances, consolidated net sales for the first 9 months of fiscal 2015 increased by 9% compared to the same period of the previous fiscal year to 2,983.2 billion yen with increased sales in all segments. Consolidated operating income increased by 41% compared to the same period of the previous fiscal year to 201.3 billion yen, due to increased profits in the Industrial Automation Systems, Information and Communication Systems, Electronic Devices and Home Appliances segments.

### **Consolidated Financial Results by Business Segment (First 9 months, Fiscal 2015)**

#### ***Energy and Electric Systems***

Total sales:	779.7 billion yen	(6% increase from the same period last year)
Operating income:	32.5 billion yen	(10.7 billion yen decrease from the same period last year)

The social infrastructure systems business saw a decrease in orders compared to the same period of the previous fiscal year due primarily to a decrease in the power generation business in Japan. Sales, meanwhile, saw an increase compared to the same period of the previous fiscal year owing to increases in the rolling-stock equipment business outside Japan and the public utility systems business in Japan.

The building systems business experienced increases both in orders and sales compared to the same period of the previous fiscal year, owing to growth in the new installation of elevators and escalators overseas,

mainly in China and ASEAN countries, as well as the weaker yen.

As a result, total sales for this segment increased by 6% from the same period of the previous fiscal year. Operating income decreased by 10.7 billion yen from the same period of the previous fiscal year due primarily to a shift in project portfolio.

### ***Industrial Automation Systems***

Total sales: 932.5 billion yen (20% increase from the same period last year)  
Operating income: 108.2 billion yen (36.8 billion yen increase from the same period last year)

The factory automation systems business saw increases in both orders and sales from the same period of the previous fiscal year due to growth in capital expenditures relating to smartphone and automotive industries as well as facility replacements by manufacturers in Japan, and due additionally to the weaker yen.

The automotive equipment business saw increases in both orders and sales from the same period of the previous fiscal year due primarily to growth in the car sales market in North America and China, as well as the positive influence of the weaker yen.

As a result, total sales for this segment increased by 20% from the same period of the previous fiscal year. Operating income increased by 36.8 billion yen from the same period of the previous fiscal year due primarily to an increase in sales.

### ***Information and Communication Systems***

Total sales: 375.4 billion yen (6% increase from the same period last year)  
Operating income: 12.9 billion yen (9.6 billion yen increase from the same period last year)

The telecommunications equipment business saw decreases in both orders and sales from the same period of the previous fiscal year due primarily to a decrease in demand for communications infrastructure products.

Sales in the information systems and service business remained substantially unchanged compared to sales of the same period of the previous fiscal year.

The electronic systems business saw a decrease in orders compared to the same period of the previous fiscal year due to a decrease in orders for large-scale projects in the electronics business. Sales, meanwhile, experienced an increase compared to the same period of the previous fiscal year due to progress in orders already received for projects in the electronics and space systems businesses.

As a result, total sales for this segment increased by 6% compared to the same period of the previous fiscal year. Operating income increased by 9.6 billion yen from the same period of the previous fiscal year due primarily to an increase in sales.

### ***Electronic Devices***

Total sales: 161.6 billion yen (20% increase from the same period last year)  
Operating income: 15.9 billion yen (8.2 billion yen increase from the same period last year)

The semiconductor business saw increases in both orders and sales from the same period of the previous fiscal year due to an increase in demand mainly for power modules used in automotive, railcar, consumer and industrial applications and for optical communication devices, and due additionally to the weaker yen.

Orders in the LCD module business remained substantially unchanged compared to the same period of the previous fiscal year, while sales decreased compared to the same period of the previous fiscal year.

As a result, total sales for this segment increased by 20% compared to the same period of the previous fiscal year. Operating income increased by 8.2 billion yen compared to the same period of the previous fiscal year due primarily to an increase in sales.

### ***Home Appliances***

Total sales:	689.6 billion yen	(3% increase from the same period last year)
Operating income:	41.1 billion yen	(10.7 billion yen increase from the same period last year)

The home appliances business saw an increase in sales of 3% compared to the same period of the previous fiscal year due primarily to increased sales in air conditioners in Asian, North American and European markets and in package air conditioners in Japan, as well as the weaker yen, despite impact from the backlash due to the last-minute surge in demand experienced in Japan before the rise in consumption tax.

Operating income increased by 10.7 billion yen compared to the same period of the previous fiscal year largely due to an increase in sales.

### ***Others***

Total sales:	534.9 billion yen	(13% increase from the same period last year)
Operating income:	13.9 billion yen	(3.9 billion yen increase from the same period last year)

Sales increased by 13% compared to the same period of the previous fiscal year mainly at affiliated companies involved in materials procurement.

Operating income increased by 3.9 billion yen compared to the same period of the previous fiscal year due primarily to an increase in sales.

## **2. Consolidated Third-quarter Results (October 1, 2014 – December 31, 2014)**

Net sales:	1,010.4 billion yen	(10% increase from the same period last year)
Operating income:	79.9 billion yen	(26% increase from the same period last year)
Income before income taxes:	74.7 billion yen	(3% increase from the same period last year)
Net income attributable to Mitsubishi Electric Corp.:	47.7 billion yen	(3% increase from the same period last year)

Consolidated net sales for this quarter increased by 10% compared to the same period of the previous fiscal year to 1,010.4 billion yen due to increased sales in all segments. Consolidated operating income was 79.9 billion yen, increasing by 26% from the same period of the previous fiscal year with increased profits in the Industrial Automation Systems, Information and Communication Systems and Electronic Devices segments.

## **Consolidated Financial Results by Business Segment (Third Quarter, Fiscal 2015)**

### ***Energy and Electric Systems***

Total sales:	277.5 billion yen	(7% increase from the same period last year)
Operating income:	20.0 billion yen	(4.8 billion yen decrease from the same period last year)

The social infrastructure systems business saw a decrease in orders compared to the same period of the previous fiscal year due primarily to a decrease in orders for the public utility systems business in Japan, while sales increased compared to the same period of the previous fiscal year owing to increases in the power generation and the rolling-stock equipment businesses outside Japan.

The building systems business experienced increases both in orders and sales compared to the same period of the previous fiscal year, owing to growth in the new installation of elevators and escalators overseas, mainly in China and ASEAN countries, as well as the weaker yen.

As a result, total sales for this segment increased by 7% from the same period of the previous fiscal year. Operating income decreased by 4.8 billion yen from the same period of the previous fiscal year due primarily to a shift in project portfolio.

### ***Industrial Automation Systems***

Total sales: 323.2 billion yen (19% increase from the same period last year)  
Operating income: 41.9 billion yen (9.5 billion yen increase from the same period last year)

The factory automation systems business saw increases in both orders and sales from the same period of the previous fiscal year due to growth in capital expenditures relating to smartphone and automotive industries as well as facility replacements by manufacturers in Japan, and due additionally to the weaker yen.

The automotive equipment business saw increases in both orders and sales from the same period of the previous fiscal year primarily due to growth in the car sales market in North America and China, as well as the positive influence of the weaker yen.

As a result, total sales for this segment increased by 19% compared to the same period of the previous fiscal year. Operating income increased by 9.5 billion yen compared to the same period of the previous fiscal year due to an increase in sales and other factors.

### ***Information and Communication Systems***

Total sales: 126.9 billion yen (13% increase from the same period last year)  
Operating income: 7.6 billion yen (7.4 billion yen increase from the same period last year)

The telecommunications equipment business saw decreases in both orders and sales from the same period of the previous fiscal year due primarily to a decrease in demand for communications infrastructure products.

Sales in the information systems and service business decreased compared to sales of the same period of the previous fiscal year due to a decrease in sales for the system integration business.

The electronic systems business saw a decrease in orders compared to the same period of the previous fiscal year due to a decrease in orders for large-scale projects in the electronics business. Sales, meanwhile, experienced an increase compared to the same period of the previous fiscal year due to progress in orders already received for projects in the electronics and space systems businesses.

As a result, total sales for this segment saw an increase of 13% compared to the same period of the previous fiscal year. Operating income increased by 7.4 billion yen from the same period of the previous fiscal year mainly due to an increase in sales.

### ***Electronic Devices***

Total sales: 55.0 billion yen (24% increase from the same period last year)  
Operating income: 8.2 billion yen (4.9 billion yen increase from the same period last year)

The semiconductor business saw a decrease in orders from the same period of the previous fiscal year, while sales increased from the same period of the previous fiscal year due mainly to an increase in power modules used in automotive, railcar, industrial and consumer applications and for optical communication devices, and due additionally to the weaker yen.

The LCD module business saw decreases in both orders and sales compared to the same period of the previous fiscal year due to a decrease in demand for industrial applications.

As a result, total sales for the segment increased by 24% compared to the same period of the previous fiscal year. Operating income increased by 4.9 billion yen compared to the same period of the previous fiscal year due primarily to an increase in sales.

### ***Home Appliances***

Total sales: 212.5 billion yen (3% increase from the same period last year)  
Operating income: 5.9 billion yen (1.2 billion yen decrease from the same period last year)

The home appliances business saw an increase in sales of 3% compared to the same period of the previous fiscal year due primarily to increased sales in air conditioners in Asian and North American markets, as well as the weaker yen, despite impact from the last-minute surge in demand experienced in Japan before the rise in consumption tax the previous year.

Operating income decreased by 1.2 billion yen compared to the same period of the previous fiscal year due to an increase in sales expenses worldwide and other factors.

### ***Others***

Total sales: 183.6 billion yen (11% increase from the same period last year)  
Operating income: 5.7 billion yen (0.8 billion yen increase from the same period last year)

Sales increased by 11% compared to the same period of the previous fiscal year mainly at affiliated companies involved in materials procurement.

Operating income increased by 0.8 billion yen compared to the same period of the previous fiscal year due to an increase in sales and other factors.

## **Financial Standing**

### **An analysis on the status of assets, liabilities, equity and cash flow on a consolidated basis**

The Company's total assets as of the end of this fiscal quarter increased from the end of the previous fiscal year by 220.7 billion yen to 3,833.6 billion yen. The change in the balance of total assets is mainly attributable to increases in the balances of cash and cash equivalents of 34.5 billion yen, and of work-in-process to be recorded in commensurate with progress in job orders under pertinent contracts of 211.3 billion yen, while trade receivables showed a decrease of 71.8 billion yen resulting from various factors including credit collection.

Total liabilities decreased from the end of the previous fiscal year by 18.0 billion yen to 1,994.5 billion yen. The outstanding balances of debts and corporate bonds increased by 12.4 billion yen from the end of the previous fiscal year to 385.9 billion yen. The ratio of interest bearing debt to total assets, however, declined to 10.1%, which was a 0.2 point decrease compared to the end of the previous fiscal year. The outstanding balance of trade payables decreased by 24.4 billion yen, and retirement and severance benefits decreased by 56.2 billion yen, mainly owing to an increase in pension assets resulting from a rise in stock prices, while other current liabilities increased by 48.3 billion yen.

Mitsubishi Electric Corporation shareholders' equity increased by 230.7 billion yen compared to the end of the previous fiscal year to 1,755.0 billion yen. Shareholders' equity ratio, representing a 3.6 point increase compared to the end of the previous fiscal year, was recorded as 45.8%. The changes referred to above are primarily resulting from a recorded net income attributable to Mitsubishi Electric Corporation of 145.6 billion yen, together with an increase in accumulated other comprehensive income by 122.8 billion yen backed by such factors as rising stock prices and the weaker yen, despite a dividend payment of 42.9 billion yen.

Cash flows from operating activities decreased by 74.1 billion yen compared to the same period of the previous fiscal year to 190.4 billion yen (cash in). Cash flows from investing activities increased by 50.6 billion yen compared to the same period of the previous fiscal year to 142.6 billion yen (cash out) resulting primarily from an increase in capital expenditure. Consequently, free cash flow totaled 47.8 billion yen (cash in). Cash flows from financing activities were 38.0 billion yen (cash out) mainly due to dividend payments.

### **Forecast for Fiscal 2015 (year ending March 31, 2015)**

The consolidated earnings forecast for fiscal 2015, ending March 31, 2015, has been revised from the previous forecast announced on October 30, 2014, with the company's business performance expected to exceed the previous forecast mainly in the Industrial Automation Systems segment, which experienced buoyant demand in capital expenditures for smartphone and automotive related investments in the factory automation systems business, and also saw expansion in the automotive equipment business due primarily to increased car sales in North America.

#### **Consolidated earnings forecast for fiscal 2015**

	Previous forecast (announced October 30)	Current forecast
Net sales:	4,220.0 billion yen	4,240.0 billion yen (5% increase from fiscal 2014)
Operating income:	275.0 billion yen	290.0 billion yen (23% increase from fiscal 2014)
Income before income taxes:	285.0 billion yen	290.0 billion yen (16% increase from fiscal 2014)
Net income attributable to Mitsubishi Electric Corp.:	190.0 billion yen	200.0 billion yen (30% increase from fiscal 2014)

**Note:** *The results forecast above is based on assumptions deemed reasonable by the Company at the present time, and actual results may differ significantly from forecasts. Please refer to the cautionary statement at the end.*

## Consolidated Financial Results Summary

### 1. Consolidated First 9 Months Results

(In billions of yen except where noted)

	FY '14 9 months (A) (Apr. 1, 2013 – Dec. 31, 2013)	FY '15 9 months (B) (Apr. 1, 2014 – Dec. 31, 2014)	B – A	
			B – A	B/A (%)
Net sales	2,727.2	<b>2,983.2</b>	255.9	109
Operating income	143.1	<b>201.3</b>	58.1	141
Income before income taxes	155.7	<b>220.6</b>	64.9	142
Net income attributable to Mitsubishi Electric Corp.	94.8	<b>145.6</b>	50.7	153
Basic net income per share attributable to Mitsubishi Electric Corp.	44. <sup>20</sup> yen	<b>67.<sup>82</sup> yen</b>	23. <sup>62</sup> yen	153

### 2. Consolidated Third-quarter Results

(In billions of yen except where noted)

	FY '14 Q3 (A) (Oct. 1, 2013 – Dec. 31, 2013)	FY '15 Q3 (B) (Oct. 1, 2014 – Dec. 31, 2014)	B – A	
			B – A	B/A (%)
Net sales	915.3	<b>1,010.4</b>	95.0	110
Operating income	63.4	<b>79.9</b>	16.5	126
Income before income taxes	72.3	<b>74.7</b>	2.3	103
Net income attributable to Mitsubishi Electric Corp.	46.5	<b>47.7</b>	1.2	103
Basic net income per share attributable to Mitsubishi Electric Corp.	21. <sup>68</sup> yen	<b>22.<sup>24</sup> yen</b>	0. <sup>56</sup> yen	103

**Notes:** 1) Consolidated financial charts made in accordance with U.S. GAAP.  
2) The Company has 173 consolidated subsidiaries.

### Consolidated Profit and Loss Statement (First 9 Months, Fiscal 2015)

(In millions of yen)

	FY '14 9 months (Apr. 1, 2013 – Dec. 31, 2013)		FY '15 9 months (Apr. 1, 2014 – Dec. 31, 2014)		B – A	B/A (%)
	(A)	% of total	(B)	% of total		
Net sales	2,727,280	100.0	<b>2,983,261</b>	<b>100.0</b>	255,981	109
Cost of sales Selling, general and administrative expenses	1,942,405	71.2	<b>2,080,560</b>	<b>69.7</b>	138,155	107
Loss on impairment of long-lived assets	638,902	23.5	<b>699,831</b>	<b>23.5</b>	60,929	110
Operating income	2,818	0.1	<b>1,532</b>	<b>0.1</b>	(1,286)	54
Other income	143,155	5.2	<b>201,338</b>	<b>6.7</b>	58,183	141
Interest and dividends	40,658	1.5	<b>59,769</b>	<b>2.0</b>	19,111	147
Equity in earnings of affiliated companies	6,446	0.2	<b>6,103</b>	<b>0.2</b>	(343)	95
Other	14,845	0.6	<b>19,998</b>	<b>0.7</b>	5,153	135
Other expenses	19,367	0.7	<b>33,668</b>	<b>1.1</b>	14,301	174
Interest	28,061	1.0	<b>40,454</b>	<b>1.3</b>	12,393	144
Other	3,463	0.1	<b>2,855</b>	<b>0.1</b>	(608)	82
Income before income taxes	24,598	0.9	<b>37,599</b>	<b>1.2</b>	13,001	153
Income taxes	155,752	5.7	<b>220,653</b>	<b>7.4</b>	64,901	142
Net income	55,145	2.0	<b>66,299</b>	<b>2.2</b>	11,154	120
Net income attributable to the noncontrolling interests	100,607	3.7	<b>154,354</b>	<b>5.2</b>	53,747	153
Net income attributable to Mitsubishi Electric Corp.	5,717	0.2	<b>8,750</b>	<b>0.3</b>	3,033	153

### Consolidated Comprehensive Income Statement (First 9 Months, Fiscal 2015)

(In millions of yen)

	FY '14 9 months (A) (Apr. 1, 2013 – Dec. 31, 2013)	FY '15 9 months (B) (Apr. 1, 2014 – Dec. 31, 2014)	B – A
Net income	100,607	<b>154,354</b>	53,747
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments	46,541	<b>71,544</b>	25,003
Pension liability adjustments	36,378	<b>35,670</b>	(708)
Unrealized gains on securities	51,752	<b>22,876</b>	(28,876)
Unrealized gains (losses) on derivative instruments	(83)	<b>3</b>	86
Total	134,588	<b>130,093</b>	(4,495)
Comprehensive income	235,195	<b>284,447</b>	49,252
Comprehensive income attributable to the noncontrolling interests	10,413	<b>16,043</b>	5,630
Comprehensive income attributable to Mitsubishi Electric Corp.	224,782	<b>268,404</b>	43,622



### Consolidated Profit and Loss Statement (Third Quarter, Fiscal 2015)

(In millions of yen)

	FY '14 Q3 (Oct. 1, 2013 – Dec. 31, 2013)		FY '15 Q3 (Oct. 1, 2014 – Dec. 31, 2014)		B – A	B/A (%)
	(A)	% of total	(B)	% of total		
Net sales	915,381	100.0	<b>1,010,423</b>	<b>100.0</b>	95,042	110
Cost of sales Selling, general and administrative expenses	636,986	69.6	<b>698,453</b>	<b>69.1</b>	61,467	110
Loss on impairment of long-lived assets	—	—	<b>833</b>	<b>0.1</b>	833	—
Operating income	63,425	6.9	<b>79,947</b>	<b>7.9</b>	16,522	126
Other income	15,042	1.7	<b>19,513</b>	<b>1.9</b>	4,471	130
Interest and dividends	1,618	0.2	<b>1,833</b>	<b>0.2</b>	215	113
Equity in earnings of affiliated companies	6,960	0.8	<b>7,844</b>	<b>0.8</b>	884	113
Other	6,464	0.7	<b>9,836</b>	<b>0.9</b>	3,372	152
Other expenses	6,135	0.7	<b>24,733</b>	<b>2.4</b>	18,598	403
Interest	1,035	0.1	<b>892</b>	<b>0.1</b>	(143)	86
Other	5,100	0.6	<b>23,841</b>	<b>2.3</b>	18,741	467
Income before income taxes	72,332	7.9	<b>74,727</b>	<b>7.4</b>	2,395	103
Income taxes	24,121	2.6	<b>23,132</b>	<b>2.3</b>	(989)	96
Net income	48,211	5.3	<b>51,595</b>	<b>5.1</b>	3,384	107
Net income attributable to the noncontrolling interests	1,665	0.2	<b>3,845</b>	<b>0.4</b>	2,180	231
Net income attributable to Mitsubishi Electric Corp.	46,546	5.1	<b>47,750</b>	<b>4.7</b>	1,204	103

### Consolidated Comprehensive Income Statement (Third Quarter, Fiscal 2015)

(In millions of yen)

	FY '14 Q3 (A) (Oct. 1, 2013 – Dec. 31, 2013)	FY '15 Q3 (B) (Oct. 1, 2014 – Dec. 31, 2014)	B – A
Net income	48,211	<b>51,595</b>	3,384
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments	19,348	<b>51,593</b>	32,245
Pension liability adjustments	20,643	<b>17,496</b>	(3,147)
Unrealized gains (losses) on securities	17,485	<b>(389)</b>	(17,874)
Unrealized gains (losses) on derivative instruments	(9)	<b>15</b>	24
Total	57,467	<b>68,715</b>	11,248
Comprehensive income	105,678	<b>120,310</b>	14,632
Comprehensive income attributable to the noncontrolling interests	3,489	<b>8,695</b>	5,206
Comprehensive income attributable to Mitsubishi Electric Corp.	102,189	<b>111,615</b>	9,426

## Consolidated Balance Sheet

(In millions of yen)

	FY '14 (A) (ending Mar. 31, 2014)	FY '15 9 months (B) (ending Dec. 31, 2014)	B – A
<b>(Assets)</b>			
Current assets	2,290,007	<b>2,477,775</b>	187,768
Cash and cash equivalents	418,049	<b>452,635</b>	34,586
Short-term investments	51	—	(51)
Trade receivables	983,468	<b>912,056</b>	(71,412)
Inventories	602,341	<b>813,661</b>	211,320
Prepaid expenses and other current assets	286,098	<b>299,423</b>	13,325
Long-term trade receivables	4,813	<b>4,333</b>	(480)
Investments	497,510	<b>532,600</b>	35,090
Net property, plant and equipment	649,385	<b>695,402</b>	46,017
Other assets	171,251	<b>123,585</b>	(47,666)
<b>Total assets</b>	<b>3,612,966</b>	<b>3,833,695</b>	<b>220,729</b>
<b>(Liabilities)</b>			
Current liabilities	1,494,243	<b>1,546,759</b>	52,516
Bank loans and current portion of long-term debt	162,052	<b>190,681</b>	28,629
Trade payables	758,913	<b>734,473</b>	(24,440)
Other current liabilities	573,278	<b>621,605</b>	48,327
Long-term debt	211,426	<b>195,220</b>	(16,206)
Retirement and severance benefits	212,638	<b>156,365</b>	(56,273)
Other fixed liabilities	94,308	<b>96,179</b>	1,871
<b>Total liabilities</b>	<b>2,012,615</b>	<b>1,994,523</b>	<b>(18,092)</b>
<b>(Equity)</b>			
Mitsubishi Electric Corp. shareholders' equity	1,524,322	<b>1,755,038</b>	230,716
Common stock	175,820	<b>175,820</b>	—
Capital surplus	207,089	<b>212,374</b>	5,285
Retained earnings	1,139,738	<b>1,242,406</b>	102,668
Accumulated other comprehensive income (loss)	1,957	<b>124,757</b>	122,800
Treasury stock at cost	(282)	<b>(319)</b>	(37)
Noncontrolling interests	76,029	<b>84,134</b>	8,105
<b>Total equity</b>	<b>1,600,351</b>	<b>1,839,172</b>	<b>238,821</b>
<b>Total liabilities and equity</b>	<b>3,612,966</b>	<b>3,833,695</b>	<b>220,729</b>
Balance of Debt	373,478	<b>385,901</b>	12,423
Accumulated other comprehensive income (loss):			
Foreign currency translation adjustments	38,652	<b>102,962</b>	64,310
Pension liability adjustments	(119,279)	<b>(83,609)</b>	35,670
Unrealized gains on securities	82,636	<b>105,446</b>	22,810
Unrealized gains (losses) on derivative instruments	(52)	<b>(42)</b>	10

## Consolidated Cash Flow Statement

(In millions of yen)

	FY '14 9 months (Apr. 1, 2013 – Dec. 31, 2013) (A)	FY '15 9 months (Apr. 1, 2014 – Dec. 31, 2014) (B)	B – A
<b>I Cash flows from operating activities</b>			
1 Net income	100,607	<b>154,354</b>	53,747
2 Adjustments to reconcile net income to net cash provided by operating activities			
(1) Depreciation of tangible fixed assets and other	94,200	<b>110,153</b>	15,953
(2) Decrease in trade receivables	207,626	<b>100,280</b>	(107,346)
(3) Decrease (increase) in inventories	(101,668)	<b>(176,662)</b>	(74,994)
(4) Increase (decrease) in trade payables	(5,111)	<b>(13,793)</b>	(8,682)
(5) Other, net	(31,006)	<b>16,165</b>	47,171
Net cash provided by operating activities	264,648	<b>190,497</b>	(74,151)
<b>II Cash flows from investing activities</b>			
1 Capital expenditure	(103,004)	<b>(150,507)</b>	(47,503)
2 Proceeds from sale of property, plant and equipment	2,681	<b>5,728</b>	3,047
3 Purchase of short-term investments and investment securities (net of cash acquired)	(16,967)	<b>(1,985)</b>	14,982
4 Proceeds from sale of short-term investments and investment securities	28,636	<b>7,828</b>	(20,808)
5 Other, net	(3,330)	<b>(3,719)</b>	(389)
Net cash used in investing activities	(91,984)	<b>(142,655)</b>	(50,671)
<b>I+II Free cash flow</b>	172,664	<b>47,842</b>	(124,822)
<b>III Cash flows from financing activities</b>			
1 Proceeds from long-term debt	–	<b>50,001</b>	50,001
2 Repayment of long-term debt	(102,183)	<b>(54,763)</b>	47,420
3 Increase (decrease) in bank loans, net	(19,862)	<b>12,656</b>	32,518
4 Dividends paid	(25,762)	<b>(42,936)</b>	(17,174)
5 Purchase of treasury stock	(44)	<b>(37)</b>	7
6 Reissuance of treasury stock	1	<b>0</b>	(1)
7 Other, net	(3,308)	<b>(2,971)</b>	337
Net cash provided by (used in) financing activities	(151,158)	<b>(38,050)</b>	113,108
<b>IV Effect of exchange rate changes on cash and cash equivalents</b>	17,701	<b>24,794</b>	7,093
<b>V Net increase in cash and cash equivalents</b>	39,207	<b>34,586</b>	(4,621)
<b>VI Cash and cash equivalents at beginning of period</b>	298,881	<b>418,049</b>	119,168
<b>VII Cash and cash equivalents at end of period</b>	338,088	<b>452,635</b>	114,547

## Consolidated Segment Information (First 9 Months, Fiscal 2015)

### 1. Sales and Operating Income by Business Segment

(In millions of yen)

Business Segment	FY '14 9 months (Apr. 1, 2013 – Dec. 31, 2013)		FY '15 9 months (Apr. 1, 2014 – Dec. 31, 2014)		C – A	D – B	C/A (%)
	Sales (A)	Operating income (B)	Sales (C)	Operating income (D)			
Energy and Electric Systems	735,952	43,317	<b>779,708</b>	<b>32,577</b>	43,756	(10,740)	106
Industrial Automation Systems	778,342	71,338	<b>932,592</b>	<b>108,202</b>	154,250	36,864	120
Information and Communication Systems	355,177	3,303	<b>375,481</b>	<b>12,994</b>	20,304	9,691	106
Electronic Devices	135,029	7,773	<b>161,602</b>	<b>15,990</b>	26,573	8,217	120
Home Appliances	667,049	30,423	<b>689,627</b>	<b>41,181</b>	22,578	10,758	103
Others	472,956	10,034	<b>534,907</b>	<b>13,985</b>	61,951	3,951	113
Subtotal	3,144,505	166,188	<b>3,473,917</b>	<b>224,929</b>	329,412	58,741	110
Eliminations and other	(417,225)	(23,033)	<b>(490,656)</b>	<b>(23,591)</b>	(73,431)	(558)	–
Total	2,727,280	143,155	<b>2,983,261</b>	<b>201,338</b>	255,981	58,183	109

\*Note: Inter-segment sales are included in the above chart.

### 2. Sales and Operating Income by Location

(In millions of yen)

Location	FY '14 9 months (Apr. 1, 2013 – Dec. 31, 2013)		FY '15 9 months (Apr. 1, 2014 – Dec. 31, 2014)		C – A	D – B	C/A (%)
	Sales (A)	Operating income (B)	Sales (C)	Operating income (D)			
Japan	2,265,708	112,572	<b>2,460,765</b>	<b>142,828</b>	195,057	30,256	109
North America	232,470	523	<b>278,930</b>	<b>2,800</b>	46,460	2,277	120
Asia (excluding Japan)	586,525	34,951	<b>742,455</b>	<b>58,412</b>	155,930	23,461	127
Europe	259,825	3,160	<b>289,455</b>	<b>9,176</b>	29,630	6,016	111
Others	35,472	1,509	<b>36,241</b>	<b>658</b>	769	(851)	102
Subtotal	3,380,000	152,715	<b>3,807,846</b>	<b>213,874</b>	427,846	61,159	113
Eliminations	(652,720)	(9,560)	<b>(824,585)</b>	<b>(12,536)</b>	(171,865)	(2,976)	–
Total	2,727,280	143,155	<b>2,983,261</b>	<b>201,338</b>	255,981	58,183	109

\*Note: Inter-segment sales are included in the above chart.

### 3. Sales by Location of Customers

(In millions of yen)

Location of Customers	FY '14 9 months (Apr. 1, 2013 – Dec. 31, 2013)		FY '15 9 months (Apr. 1, 2014 – Dec. 31, 2014)		B – A	B/A (%)
	Sales (A)	% of total net sales	Sales (B)	% of total net sales		
Japan	1,643,157	60.2	<b>1,683,389</b>	<b>56.4</b>	40,232	102
North America	238,396	8.7	<b>284,886</b>	<b>9.5</b>	46,490	120
Asia (excluding Japan)	530,733	19.5	<b>681,646</b>	<b>22.9</b>	150,913	128
Europe	249,317	9.2	<b>268,811</b>	<b>9.0</b>	19,494	108
Others	65,677	2.4	<b>64,529</b>	<b>2.2</b>	(1,148)	98
Total overseas sales	1,084,123	39.8	<b>1,299,872</b>	<b>43.6</b>	215,749	120
Consolidated total	2,727,280	100.0	<b>2,983,261</b>	<b>100.0</b>	255,981	109

## Consolidated Segment Information (Third Quarter, Fiscal 2015)

### 1. Sales and Operating Income by Business Segment

(In millions of yen)

Business Segment	FY '14 Q3 (Oct. 1, 2013 – Dec. 31, 2013)		FY '15 Q3 (Oct. 1, 2014 – Dec. 31, 2014)		C – A	D – B	C/A (%)
	Sales (A)	Operating income (B)	Sales (C)	Operating income (D)			
Energy and Electric Systems	258,740	24,948	<b>277,514</b>	<b>20,062</b>	18,774	(4,886)	107
Industrial Automation Systems	271,957	32,415	<b>323,291</b>	<b>41,939</b>	51,334	9,524	119
Information and Communication Systems	112,614	165	<b>126,969</b>	<b>7,654</b>	14,355	7,489	113
Electronic Devices	44,493	3,247	<b>55,077</b>	<b>8,218</b>	10,584	4,971	124
Home Appliances	207,011	7,234	<b>212,527</b>	<b>5,956</b>	5,516	(1,278)	103
Others	165,454	4,871	<b>183,664</b>	<b>5,712</b>	18,210	841	111
Subtotal	1,060,269	72,880	<b>1,179,042</b>	<b>89,541</b>	118,773	16,661	111
Eliminations and other	(144,888)	(9,455)	<b>(168,619)</b>	<b>(9,594)</b>	(23,731)	(139)	—
Total	915,381	63,425	<b>1,010,423</b>	<b>79,947</b>	95,042	16,522	110

\*Note: Inter-segment sales are included in the above chart.

### 2. Sales and Operating Income by Location

(In millions of yen)

Location	FY '14 Q3 (Oct. 1, 2013 – Dec. 31, 2013)		FY '15 Q3 (Oct. 1, 2014 – Dec. 31, 2014)		C – A	D – B	C/A (%)
	Sales (A)	Operating income (loss) (B)	Sales (C)	Operating income (D)			
Japan	771,417	57,675	<b>839,516</b>	<b>70,837</b>	68,099	13,162	109
North America	75,591	(456)	<b>101,903</b>	<b>300</b>	26,312	756	135
Asia (excluding Japan)	199,199	11,422	<b>255,493</b>	<b>18,311</b>	56,294	6,889	128
Europe	85,680	340	<b>95,925</b>	<b>2,388</b>	10,245	2,048	112
Others	11,931	601	<b>14,584</b>	<b>414</b>	2,653	(187)	122
Subtotal	1,143,818	69,582	<b>1,307,421</b>	<b>92,250</b>	163,603	22,668	114
Eliminations	(228,437)	(6,157)	<b>(296,998)</b>	<b>(12,303)</b>	(68,561)	(6,146)	—
Total	915,381	63,425	<b>1,010,423</b>	<b>79,947</b>	95,042	16,522	110

\*Note: Inter-segment sales are included in the above chart

### 3. Sales by Location of Customers

(In millions of yen)

Location of Customers	FY '14 Q3 (Oct. 1, 2013 – Dec. 31, 2013)		FY '15 Q3 (Oct. 1, 2014 – Dec. 31, 2014)		B – A	B/A (%)
	Sales (A)	% of total net sales	Sales (B)	% of total net sales		
Japan	559,656	61.1	<b>562,840</b>	<b>55.7</b>	3,184	101
North America	77,864	8.5	<b>101,979</b>	<b>10.1</b>	24,115	131
Asia (excluding Japan)	173,102	18.9	<b>233,909</b>	<b>23.2</b>	60,807	135
Europe	81,349	8.9	<b>87,080</b>	<b>8.6</b>	5,731	107
Others	23,410	2.6	<b>24,615</b>	<b>2.4</b>	1,205	105
Total overseas sales	355,725	38.9	<b>447,583</b>	<b>44.3</b>	91,858	126
Consolidated total	915,381	100.0	<b>1,010,423</b>	<b>100.0</b>	95,042	110

#### Cautionary Statement

The Mitsubishi Electric Group (hereafter “the Group”) is involved in development, manufacture and sales in a wide range of fields including Energy and Electric Systems, Industrial Automation Systems, Information and Communication Systems, Electronic Devices and Home Appliances, and these operations extend globally, not only inside Japan, but also in North America, Europe, Asia and other regions. While the statements herein are based on certain assumptions and premises that the Company trusts and considers to be reasonable under the circumstances on the date of announcement, actual operating results are subject to change due to any of the factors as contemplated hereunder and/or any additional factor unforeseeable as of the date of this announcement. Such factors materially affecting the expectations expressed herein shall include but are not limited to the following:

(1) Important trends

The Group’s operations may be affected by trends in the global economy, social conditions, laws, tax codes and regulations.

(2) Foreign currency exchange rates

Fluctuations in foreign currency markets may affect the Group’s sales of exported products and purchases of imported materials that are denominated in U.S. dollars or euros, as well as its Asian production bases’ sales of exported products and purchases of imported materials that are denominated in foreign currencies.

(3) Stock markets

A fall in stock market prices may cause Mitsubishi Electric to record devaluation losses on marketable securities, or cause an increase in retirement benefit obligations in accordance with a decline in the fair value of pension assets.

(4) Supply/demand balance for products and procurement conditions for materials and components

A decline in prices and shipments due to changes in the supply/demand balance, as well as an increase in material prices due to a worsening of material and component procurement conditions, may adversely affect the Group’s performance.

(5) Fund raising

An increase in interest rates, the yen interest rate in particular, would increase the Group’s interest expenses.

(6) Significant patent matters

Important patent filings, licensing, copyrights and patent-related disputes may adversely affect related businesses.

- (7) Environmental legislation or relevant issues  
The Group may incur losses or expenses owing to changes in environmental legislation or the occurrence of environmental issues. Such changes in legislation or the occurrence of environmental issues may also impact manufacturing and all corporate activities of the Group.
- (8) Flaws or defects in products or services  
The Group may incur losses or expenses resulting out of flaws or defects in products or services, and the lowered reputation of the quality of all our products and services may affect the entire Group.
- (9) Litigation and other legal proceedings  
The Group's operations may be affected by lawsuits or other legal proceedings against Mitsubishi Electric, its subsidiaries and/or equity-method affiliated companies.
- (10) Disruptive changes  
Disruptive changes in technology, development of products using new technology, timing of production and market introduction may adversely affect the Group's performance.
- (11) Business restructuring  
The Group may record losses due to restructuring measures.
- (12) Information security  
The performance of the Group may be affected by computer virus infections, unauthorized access and other unpredictable incidents that lead to the loss or leakage of personal information held by the Group or confidential information regarding the Group's business such as its technology, sales and other operations.
- (13) Natural disasters  
The Group's operations, particularly manufacturing activities, may be affected by the occurrence of earthquakes, typhoons, tsunamis, fires and other large-scale disasters.
- (14) Other significant factors  
The Group's operations may be affected by the outbreak of social or political upheaval due to terrorism, war, pandemic by new strains of influenza and other diseases, or other factors.

###

### **About Mitsubishi Electric Corporation**

With over 90 years of experience in providing reliable, high-quality products, Mitsubishi Electric Corporation (TOKYO: 6503) is a recognized world leader in the manufacture, marketing and sales of electrical and electronic equipment used in information processing and communications, space development and satellite communications, consumer electronics, industrial technology, energy, transportation and building equipment. Embracing the spirit of its corporate statement, Changes for the Better, and its environmental statement, Eco Changes, Mitsubishi Electric endeavors to be a global, leading green company, enriching society with technology. The company recorded consolidated group sales of 4,054.3 billion yen (US\$ 39.3 billion\*) in the fiscal year ended March 31, 2014. For more information visit <http://www.MitsubishiElectric.com>

\*At an exchange rate of 103 yen to the US dollar, the rate given by the Tokyo Foreign Exchange Market on March 31, 2014



**Fiscal 2015 Third Quarter Results**

1. Financial Results (Consolidated)
2. Net Sales by Segment (Consolidated)
3. Operating Income by Segment (Consolidated)
4. Overseas Net Sales by Segment (Consolidated)
5. Foreign Exchange Rates for Recording Net Sales and  
Impact of Exchange Rate Fluctuations on Net Sales17

**1. Financial Results (Consolidated)**

(Billions of yen, year-on-year %)

	FY '14				FY '15			
	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Actual)	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Forecast)
	Net sales	1,811.8 (107)	915.3 (113)	2,727.2 (109)	4,054.3 (114)	1,972.8 (109)	1,010.4 (110)	2,983.2 (109)
Operating income	79.7 (89)	63.4 (269)	143.1 (126)	235.1 (155)	121.3 (152)	79.9 (126)	201.3 (141)	290.0 (123)
Income before income taxes	83.4 (115)	72.3 (—)	155.7 (605)	248.9 (382)	145.9 (175)	74.7 (103)	220.6 (142)	290.0 (116)
Net income attributable to Mitsubishi Electric Corp.	48.3 (111)	46.5 (843)	94.8 (193)	153.4 (221)	97.8 (202)	47.7 (103)	145.6 (153)	200.0 (130)

Figures in parentheses in the right column indicate change from the previous corresponding period

**2. Net Sales by Segment (Consolidated)**

(Billions of yen, year-on-year %)

	FY '14				FY '15			
	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Actual)	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Forecast)
	Energy and Electric Systems	477.2 (104)	258.7 (119)	735.9 (109)	1,180.0 (112)	502.1 (105)	277.5 (107)	779.7 (106)
Industrial Automation Systems	506.3 (111)	271.9 (120)	778.3 (114)	1,098.7 (118)	609.3 (120)	323.2 (119)	932.5 (120)	1,250.0 (114)
Information and Communication Systems	242.5 (100)	112.6 (97)	355.1 (99)	548.2 (105)	248.5 (102)	126.9 (113)	375.4 (106)	550.0 (100)
Electronic Devices	90.5 (113)	44.4 (111)	135.0 (113)	194.6 (119)	106.5 (118)	55.0 (124)	161.6 (120)	260.0 (134)
Home Appliances	460.0 (109)	207.0 (108)	667.0 (108)	944.3 (115)	477.1 (104)	212.5 (103)	689.6 (103)	930.0 (98)
Others	307.5 (108)	165.4 (118)	472.9 (111)	676.0 (115)	351.2 (114)	183.6 (111)	534.9 (113)	720.0 (107)
Subtotal	2,084.2 (107)	1,060.2 (114)	3,144.5 (109)	4,642.2 (114)	2,294.8 (110)	1,179.0 (111)	3,473.9 (110)	4,880.0 (105)
Eliminations	-272.3	-144.8	-417.2	-587.8	-322.0	-168.6	-490.6	-640.0
Total	1,811.8 (107)	915.3 (113)	2,727.2 (109)	4,054.3 (114)	1,972.8 (109)	1,010.4 (110)	2,983.2 (109)	4,240.0 (105)

**3. Operating Income by Segment (Consolidated)**

(Billions of yen, year-on-year %)

	FY '14				FY '15			
	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Actual)	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Forecast)
	Energy and Electric Systems	18.3 (54)	24.9 (170)	43.3 (88)	76.3 (90)	12.5 (68)	20.0 (80)	32.5 (75)
Industrial Automation Systems	38.9 (115)	32.4 (197)	71.3 (142)	98.0 (162)	66.2 (170)	41.9 (129)	108.2 (152)	144.0 (147)
Information and Communication Systems	3.1 (32)	0.1 (16)	3.3 (31)	5.5 (348)	5.3 (170)	7.6 (46times)	12.9 (393)	16.0 (289)
Electronic Devices	4.5 (—)	3.2 (—)	7.7 (—)	10.0 (—)	7.7 (172)	8.2 (253)	15.9 (206)	21.0 (209)
Home Appliances	23.1 (138)	7.2 (553)	30.4 (168)	52.8 (274)	35.2 (152)	5.9 (82)	41.1 (135)	52.0 (98)
Others	5.1 (70)	4.8 (161)	10.0 (96)	19.8 (105)	8.2 (160)	5.7 (117)	13.9 (139)	20.0 (101)
Subtotal	93.3 (93)	72.8 (209)	166.1 (123)	262.6 (146)	135.3 (145)	89.5 (123)	224.9 (135)	317.0 (121)
Eliminations and other	-13.5	-9.4	-23.0	-27.4	-13.9	-9.5	-23.5	-27.0
Total	79.7 (89)	63.4 (269)	143.1 (126)	235.1 (155)	121.3 (152)	79.9 (126)	201.3 (141)	290.0 (123)

**4. Overseas Net Sales by Segment (Consolidated)**

(Billions of yen, year-on-year %)

	FY '14				FY '15			
	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Actual)	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Forecast)
	Energy and Electric Systems	177.3 (125)	93.3 (132)	270.7 (127)	386.5 (128)	199.3 (112)	119.2 (128)	318.6 (118)
Industrial Automation Systems	272.3 (121)	134.1 (119)	406.5 (121)	587.2 (125)	342.7 (126)	186.4 (139)	529.2 (130)	
Information and Communication Systems	7.4 (56)	3.1 (55)	10.5 (56)	32.9 (126)	6.2 (84)	4.6 (146)	10.8 (102)	
Electronic Devices	46.3 (130)	23.1 (133)	69.5 (131)	102.0 (138)	50.3 (109)	25.8 (111)	76.1 (109)	
Home Appliances	217.2 (124)	97.8 (120)	315.0 (123)	447.7 (130)	243.8 (112)	107.1 (110)	351.0 (111)	
Others	7.6 (95)	4.0 (110)	11.6 (100)	17.4 (111)	9.7 (128)	4.2 (104)	13.9 (120)	
Consolidated total	728.3 (122)	355.7 (122)	1,084.1 (122)	1,573.9 (128)	852.2 (117)	447.5 (126)	1,299.8 (120)	
Ratio of overseas net sales to total sales	40%	39%	40%	39%	43%	44%	44%	

**5. Foreign Exchange Rates for Recording Net Sales and Impact of Exchange Rate Fluctuations on Net Sales**

		FY '14			FY '15		
		1st Half (Actual)	Q3 (Actual)	Full Year (Actual)	1st Half (Actual)	Q3 (Actual)	Q4 (Forecast)
Exchange rates for recording net sales	US\$	¥98	¥100	¥100	¥103	¥113	¥100
	Euro	¥128	¥136	¥134	¥139	¥142	¥130
Impact of exchange rate fluctuations on net sales	Consolidated	About ¥143.0 billion increase in sales	About ¥72.0 billion increase in sales	About ¥256.0 billion increase in sales	About ¥40.0 billion increase in sales	About ¥39.0 billion increase in sales	
	US\$	About ¥46.0 billion increase	About ¥24.0 billion increase	About ¥83.0 billion increase	About ¥10.0 billion increase	About ¥17.0 billion increase	
	Euro	About ¥37.0 billion increase	About ¥17.0 billion increase	About ¥56.0 billion increase	About ¥9.0 billion increase	About ¥2.0 billion increase	